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ETSOS Launches One-Stop Shop
For Property Professionals

Leading the way for Conveyancing Solicitors

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ETSOS Launches One Stop Shop for Property Professionals

After several years in research and development, an online one-stop shop for property professionals has recently been launched to conveyancing solicitors. ETSOS, a web based system, was piloted at a number of solicitors nationally to ensure robustness and was designed specifically to save time and money for conveyancing solicitors. The main purpose was to set up a reliable website that could provide all the products needed to buy and sell properties.

Prior to ETSOS, conveyancing solicitors would either have to pay premium rates or would have to go to many different suppliers individually to get all the searches and reports that they needed. This was timely, costly and inefficient. ETSOS provides a one stop shop for products such as Official Local Authority Searches, Land Registry documents and searches, Environmental Reports, Mining Searches, Planning Reports, Utility Searches, Energy Performance Certificates and much more, all on one website.

The system, which is simple and easy to use, is supported by 'real life' account managers who



New customers have been quick to compliment the system. Duncan Rawlinson, Head of Residential Conveyancing at Linder Myers comments; "ETSOS is an excellent online system that is easy to use and reports are delivered quickly and efficiently. I can order everything from standard conveyancing searches to EPCs, Company searches, AML searches and even Land Registry products all on one website. Our dedicated Account Manager has always been available if I've needed to pick up the phone and ask a quick question. In this age, it makes a real difference to know that I have a totally personal service combined with fantastic online platform."

are UK based and available to answer any enquiries or day to day queries. This 'ease to use' coupled with the fact that ETSOS is less expensive and faster than any other system available on the market makes the offering one of its kind.

ETSOS also offers a free boundary marking tool so there is no need to pay for plans which is unique to any other offering on the market. Currently, ETSOS are able to give a 20% discount off Landmark Environmental reports and CLS Chancel Check products because of their cutting edge technology and automation. This means they are able to pass the cost reductions onto their clients.

Philip Natusch, Managing Director comments; "Having researched the market, I could see a clear gap for an on-line service which was really simple to use. People are put off web based solutions if they are complicated and difficult. I wanted to combine ease of use with a really competitive price – basically something that was not currently out there. I have made sure that ETSOS uses the latest cutting edge technology so that we can provide our customers with a quality service at a market beating price."

Chris Cheesman, Cheesman & Co comments; "We have found ETSOS online search ordering platform to be extremely useful. The system enables us to order all required reports online and delivers the searches back to us electronically. We particularly like the 'favourites tab' which enables us to order a set of searches at the touch of one button. This saves us time and ultimately money."

Philip Natusch, along with many of the ETSOS team, has over 20 years experience in the IT and property sector. ETSOS have recently sponsored the Birmingham Law Society AGM. ETSOS is also hosting four key CPD seminars in the Midlands and North West. Landmark Information Group and ETSOS will provide presentations on issues affecting the property market from a legal practitioner's point of view. (See notes to editors for seminar dates)

At a recent CPD seminar in Birmingham, James Sherwood-Rogers, Managing Director of Landmark said "Landmark Information Group is the market leader in the field of property related environmental risk information and digital mapping, quality data and reports are our foundation and this means we select only to work with respected organisations" ■

